

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

June 28, 2022

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education
From: Monifa B. McKnight, Interim Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that RFP No. 4407.2, Student Assessment and Data Analytics Platform be rejected due to RFP specification revision; now therefore be it

Resolved, That RFP No. 4407.2, Student Assessment and Data Analytics Platform be rejected due to RFP specification revision; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

- 001B2600248 Statewide Contract for Document Imaging Solutions
Responsible Office: Department of Materials Management

Awardee
Xerox Corporation, Rochester, New York, \$520,000
(Local Affiliate: Columbia, Maryland)

- 003.22.B3 Stage Rigging Inspection, Repair, and Consulting Services
Responsible Office: Division of Maintenance and Operations

Awardee
Barbizon Lighting, Capitol, Alexandria, Virginia \$650,000

- 062320-SNB Sunbelt Rentals
Responsible Office: Division of Maintenance and Operations

Awardee
Sunbelt Rentals, Inc., Baltimore, Maryland \$265,000

15-JL-12	Science Labware Supplies & Equipment —Extension Responsible Office: Department of Pre-K–12 Curriculum	
	<u>Awardee</u> Fisher Scientific Company, LLC, Hanover Park, Illinois	\$220,000
2021002788	Print Goods and Services Responsible Office: Department of Materials Management	
	<u>Awardee</u> Capitol Document Solutions, LLC,* Rockville, Maryland	\$820,000
28282-CN	Remanufactured Toner and Ink Products—Extension Responsible Office: Division of Technology Integration and Learning Management Systems	
	<u>Awardee</u> EIS Office Solutions, Inc., Houston, Texas	\$225,000
FI-R-0251-18	Multifunctional Device Equipment, Supplies, Software, and Service Solutions—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u> Canon Solutions America, Inc., Melville, New York, (Local Affiliate: Ellicott City, Maryland)	\$400,000
PLTW	Biomedical Sciences & Technology Education Programs Responsible Office: Department of College and Career Readiness and Districtwide Programs	
	<u>Awardee</u> Project Lead the Way, Inc., Indianapolis, Indiana	\$422,210
SVS-1718	Souvenirs (Miscellaneous) “Community Schools” Responsible Office: Procurement Unit	
	<u>Awardee</u> 4imprint, Oshkosh, Wisconsin	\$250,000
1093.7	Propane Gas—Extension Responsible Office: Division of Sustainability and Compliance	
	<u>Awardee</u> The H.J. Poist Gas, Laurel, Maryland	\$130,000

4022.8	<p>On Call Painting Services for Various Facilities Responsible Office: Division of Design and Construction</p> <p><u>Awardees</u> (See note on page 7) Colossal Contractors, Inc.,* Burtonsville, Maryland E.A.R.N Contractors, Inc.,* Gaithersburg, Maryland JB Contracting, Inc.,* Silver Spring, Maryland Unisource Services, LLC,* Monrovia, Maryland Total</p>	\$750,000
4264.1	<p>Special Education Operations—Extension Responsible Office: Office of Special Education</p> <p><u>Awardee</u> The Maryland School for the Blind, Baltimore, Maryland</p>	\$290,000
4333.1	<p>Professional Communication Services Responsible Office: Office of the Chief of Staff</p> <p><u>Awardee</u> The Raben Group LLC, Washington, D.C.</p>	\$ 81,080
4347.2	<p>Student Photography Services—Extension Responsible Office: Department of Materials Management</p> <p><u>Awardee</u> Nationwide Studios, Inc., Hendersonville, Tennessee, (Local Affiliate: Severna Park, Maryland)</p>	\$ 0
4360.2	<p>Athletic Trainer Program Responsible office: Systemwide Athletics</p> <p><u>Awardees</u> MedStar Sports Medicine, LLC, Columbia, Maryland Pivot Athletic Training, LLC, Towson, Maryland Total</p>	\$480,000 <u>\$240,000</u> \$720,000
4499.1	<p>Administrative Services for a Third Party Employee Assistance Program—Extension Responsible Office: Office of Human Resources and Development</p> <p><u>Awardee</u> Kingsman Holdings, Inc., Harrisburg, Pennsylvania, (Local Affiliate: Elkridge, Maryland)</p>	\$149,050

4503.1	Crisis Prevention and Intervention Services—Extension Responsible Office: Office of Student and Family Support and Engagement	
	<u>Awardee</u> EveryMind, Inc., Rockville, Maryland	\$ 40,000
4876.1	Benefits Workstation Software Responsible Office: Department of Business Information Services	
	<u>Awardee</u> Lifeworks, Ltd., Atlanta, Georgia	\$429,110
4881.1	CollegeTracks Access Program—Extension Responsible Office: Office of Student and Family Support and Engagement, School Counseling Services and Office of Districtwide Services and Support	
	<u>Awardee</u> CollegeTracks, Inc., Bethesda, Maryland	\$705,400
4936.1	English Language Development (ELD) Instructional Program Consultant Responsible Office: Department of English Learners and Multilingual Education	
	<u>Awardee</u> SupportEd, LLC, Fairfax, Virginia	\$335,000
4950.1	Expert School Safety Training Responsible Office: Department of Systemwide Safety and Emergency Management	
	<u>Awardee</u> Tomahawk Strategic Solutions, LLC, Nashville, Tennessee	\$42,500
7066.8	Vehicle Maintenance, Repair and Inspection—Extension Responsible Office: Department of Transportation	
	<u>Awardees</u> (See note on page 7) Auto, Truck and RV, Rockville, Maryland Colonial Equipment Company, Monrovia, Maryland Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland K Neal International Trucks, Inc.,* Hyattsville, Maryland	

	J&M Truck Repair, Inc., Frederick, Maryland Light Truck Service Company,* Rockville, Maryland Middleton & Meads Company, Inc., Baltimore, Maryland Total	\$400,000
7230.1	Parts for Chrome Book Repair and Maintenance—Extension Responsible Office: Department of Technology, Integration and Support <u>Awardee</u> Acer Service Corporation, Temple, Texas	\$950,000
7246.1	WeVideo Online Video Editor—Extension Responsible Office: Department of Technology, Integration and Support <u>Awardee</u> WeVideo, Inc., Menlo Park, California	\$ 65,500
7248.1	KAMI District License—Extension Responsible Office: Department of Technology, Integration and Support <u>Awardee</u> Notable, Inc., Sterling, Virginia	\$275,000
7678.4	Portable Lifts, Purchase, Rentals, Maintenance and Repairs—Extension Responsible Office: Division of Maintenance and Operations <u>Awardees</u> (See note on page 7) United Rentals (North America), Inc., Atlanta, Georgia, (Local Affiliate: Herndon, Virginia) Werres Corporation, Frederick, Maryland Total	\$250,000
7921.1	Eureka Math Manipulatives—Extension Responsible Office: Department of Pre-K–12 Curriculum <u>Awardee</u> Didax, Inc., Rowley, Massachusetts	\$400,000

8513.1	<p>Emergency HVAC Support Responsible Office: Division of Maintenance and Operations</p> <p><u>Awardees</u> (See note on page 7) Havtech Service Division, LLC, Columbia, Maryland Paramount Mechanical Corporation, Manassas Virginia Total</p>	\$150,000
9122.7	<p>Breads and Rolls—Extension Responsible Office: Division of Food and Nutrition Services</p> <p><u>Awardee</u> H&S Distribution, LLC, Baltimore, Maryland</p>	\$828,333
9203.10	<p>Custom Science Kits—Extension Responsible Office: Department of Materials Management</p> <p><u>Awardee</u> Sempco, Inc.,* Nashua, New Hampshire</p>	\$275,000
9404.6	<p>Water Treatment Supplies, Equipment and Chemicals Responsible Office: Division of Maintenance and Operations</p> <p><u>Awardees</u> (See note on page 7) Colonial Chemical Solutions, Savannah, Georgia Southern Air, Inc., Lynchburg, Virginia Tricon Chemical Corporation, Forestville, Maryland Total</p>	\$150,000
9464.1	<p>Filters, Air and HVAC Responsible Office: Division of Maintenance and Operations</p> <p><u>Awardees</u> (See note on page 7) Bost & Filtrex, Inc., Columbus, Ohio Carrier Enterprise, Syracuse, New York</p>	
9744.2	<p>Sports Wood Flooring System at Various Facilities Responsible Office: Division of Design and Construction</p> <p><u>Awardees</u> (See note on page 7) MasterCare Flooring, Inc., Baltimore, Maryland Weyer's Floor Service, Inc., Odenton, Maryland Total</p>	\$850,000

9758.1	Portable Restroom Trailer Rentals Responsible Office: Division of Design and Construction	
	<u>Awardee</u> United Site Services of Maryland, Dallas, Texas	\$224,554
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$12,262,737

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

MBM:ESD:amd:sr

Attachment

Bid Activity Report
June 28, 2022

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
001B2600248	Statewide Contract for Document Imaging Solutions	N/A	N/A	N/A	N/A	N/A	N/A
003.22.B3	Stage Rigging Inspection, Repair, and Consulting Services	N/A	N/A	N/A	N/A	N/A	N/A
062320-SNB	Sunbelt Rentals	N/A	N/A	N/A	N/A	N/A	N/A
15-JL-12	Science Labware Supplies and Equipment—Extension	N/A	N/A	N/A	N/A	N/A	N/A
2021002788	Print Goods and Services	N/A	N/A	N/A	N/A	N/A	N/A
28282-CN	Remanufactured Toner and Ink Products—Extension	N/A	N/A	N/A	N/A	N/A	N/A
FI-R-0251-18	Multifunctional Device Equipment, Supplies, Software, and Service Solutions—Extension	N/A	N/A	N/A	N/A	N/A	N/A
GS-35JF-0765R	Information Technology Equipment, Software & Services—Extension	N/A	N/A	N/A	N/A	N/A	N/A
PLTW	Biomedical Sciences & Technology Education Programs	N/A	N/A	N/A	N/A	N/A	N/A
SVS-1718	Souvenirs (Miscellaneous) "Community Schools"	N/A	N/A	N/A	N/A	N/A	N/A
1093.7	Propane Gas—Extension	5	0	3	0	1	0
1154.4	Digital Content Products for the MDK12 Digital Library Consortium—Extension	119	0	32	0	28	0
1156.6	Medical Plans	5	0	5	0	2	0

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4022.8	On Call Painting Services for Various Facilities	14	9	8	7	4	4
4264.1	Special Education Operations—Extension	N/A					
4333.1	Professional Communications Services	N/A					
4347.2	Student Photography Services—Extension	12	1	12	1	1	0
4360.2	Athletic Trainers Program	20	0	2	0	2	0
4499.1	Administrative Services for a Third Party Employee Assistance Program—Extension	21	0	5	0	1	0
4503.1	Crisis Prevention and Intervention Services—Extension	N/A					
4876.1	Benefits Workstation Software	N/A					
4881.1	College Tracks Access Program—Extension	N/A					
4936.1	English Language Development (ELD) Instructional Program Consultant	N/A					
4950.1	Expert School Safety Training	N/A					
7066.8	Vehicle Maintenance, Repair and Inspection—Extension	14	3	6	2	7	2
7230.1	Parts for Chrome Book Repair and Maintenance—Extension	N/A					

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June 28, 2022

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7246.1	WeVideo Online Video Editor—Extension	N/A					
7248.1	KAMI District License—Extension	N/A					
7678.4	Portable Lifts, Purchase, Rentals, Maintenance and Repairs—Extension	4	0	1	0	2	0
7921.1	Eureka Math Manipulatives—Extension	7	1	2	1	1	0
8513.1	Emergency HVAC Support	N/A					
9120.6	Milk, Other Dairy Products and Fruit Juices	3	0	2	0	1	0
9122.7	Breads and Rolls—Extension	2	0	1	0	1	0
9139.3	Refrigerated and Frozen Foods—Extension	59	4	46	4	26	2
9203.10	Custom Science Kits—Extension	26	4	3	1	1	1
9404.6	Water Treatment Supplies, Equipment, and Chemicals	9	3	4	1	3	1
9464.1	Filters, Air and HVAC	7	1	2	1	2	0
9744.2	Sports Wood Flooring System at Various Facilities	2	0	2	0	2	0
9758.1	Portable Restroom Trailer Rentals	2	0	2	0	1	0